



## Full-Service Workrooms Vs. Production Workrooms w/ Vita Vygovska, Vitalia Inc. Episode #261

If you are unsure of the differences between a full-service workroom compared to a production workroom, you've come to the right place. Some full-service workrooms are questioned on their pricing. Whether you're a window treatment professional or a full-service workroom, Vita's bullet points can clarify why their pricing is higher than a production showroom.

### 1. The Estimate Stage

Full-service workrooms ask questions to provide an accurate estimate and end product. They provide product knowledge for each product in your order. They also give relevant options in drapery, for example. A picture is worth a thousand words. pictorial references are given to educate and inspire designers or clients.

### 2. The Expediting Stage

Full-service workrooms put together all the purchase orders. They make sure all of the fabrics and parts of the product are ordered. They communicate with the vendors throughout the process. They receive the shipments and go through every one ensuring accuracy.

### 3. The Install Stage

A full-service workroom will set up the date, time, and all of the details that go into scheduling an installation. They make sure that the installer has everything they need on the day of installation.